

## **Additional Information about the EOI posted on 15<sup>th</sup> April 2011**

In accordance with the Schedule for the EOI a **Pre-Application Conference** was held on 11<sup>th</sup> April 2011. A brief about the issues raised and clarifications provided is as follows:

**Query:** Whether the appointed consultant would be required to submit a business model for operationalizing the GLP compliant labs?

**Response:** Yes, as per the EOI document on the website the consultant will be required to suggest a suitable road map and the business model to provide specific information and procedure to be followed for sustenance of the proposed labs.

**Query:** The timelines provided in the document provide relatively less time for part 1 of the study as this stage would involve interaction with the Industry as well as the relevant institutions.

**Response:** The timelines provided in the document are in accordance with the guidelines of Planning Commission and are considered adequate.

**Query:** Whether DoP would help the consulting organization in collection of relevant details from the Pharma Industry.

**Response:** DoP would be willing to provide a general communication in favor of the selected consultancy organization indicating the objective of DoP and the expectations of support from the industrial or research organization contacted by the consultant in proper discharge of their responsibilities.

**Query:** How the confidentiality of the information gathered from the Industry or Research laboratory will be ensured.

**Response:** Confidentiality is an important component of all professional studies and the concerned consulting organization has to take due care to ensure that the information gathered in the course of studies assigned by DoP, is not misused during or after the completion of assignment. In case the selected consulting organization itself has its own Pharma related activities/ laboratories, it is all the more important for them to be extra careful in view of the possible conflict of interest.

**Query:** Whether there would be a minimum number of industrial units or Labs to be contacted for completing the part 1 of the survey?

**Response:** DoP has not prescribed any such limit and it is expected that the consulting organization would itself decide the sample size. However it is expected that entire country is covered for a suitable and reasonable outcome.

**Query:** Whether more than one consulting organizations can jointly submit the EOI based upon the specific experience and qualifications of a group of consulting organizations.

**Response:** As per the detail EOI such combination of applicants will not be admissible.

**Query:** What does DoP expect the applicants to provide information about performance report required as part of the checklist besides the financial status?

**Response:** In addition to the other details in the checklist the performance report is expected to provide a positive assessment of the projects undertaken in the past.

The above information is being placed on the website for the benefit of those interested in submitting their EOI in response to this call for submission of EOI by the Department of Pharmaceuticals.

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